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Membership Application Wireless Sales and Service Providers

We wish to join the Enterprise Wireless Alliance, as the services and information provided will support our business objectives in the wireless industry. The person below will be our point of contact for EWA membership information. We will notify EWA separately of any additional employees who should receive EWA communications such as newsletters, special bulletins, and other informative materials.

Contact name: _____

Company/Licensee Name: _____

Mailing Address: _____

City/State/Zip Code: _____

Phone: _____ Fax: _____ Email: _____

Web Site URL: _____

Membership Classification and Annual Dues: Please select the classification that reflects your business activity.

▪ **Wireless Sales & Service Organizations:** dealers, reps, others that market, distribute, sell, and service wireless communications systems and devices (manufacturers or developers of systems and devices would be "vendor" members)

\$495/year

▪ **Communications Service Providers:** system/network operators, entities providing private or commercial communications services

1 - 1,000 Subscriber Units: \$495/year

1,001 - 5,000 Subscriber Units: \$1,500/year

5,001 - 20,000 Subscriber Units: \$5,000/year

> 20,000 Subscriber Units: \$10,000/year

Premier Membership Services: I am interested in sales leads and system protection reporting services (see next page).

Enterprise Wireless Solutions Center®: I am interested in sales leads from enterprise and state/local government buyers of wireless products and services via EWA's online research center and buyer's guide. Rates as low as \$595/year. For more information: www.WirelessSolutionsCenter.com

Payment Method: (Please select one)

Manufacturer co-op (*EWA Membership is covered 100% by Kenwood and Motorola co-op*)

Motorola – Contact me to authorize EWA to file my co-op with Motorola

Print Name: _____ Email: _____

(Provide name and email only if different from above)

Kenwood – Payment enclosed. Please send payment receipt for Kenwood co-op

Check enclosed for \$ _____ Send Invoice for \$ _____ w/ PO # _____

Please charge \$ _____ to Visa MasterCard American Express

Account Number: _____ Expiration Date: _____

Cardholder Name: _____

Signature: _____ Date: _____



Premier Membership Services

***Make more sales! Protect your system! Avoid higher costs!
These reporting services may be bundled for 50% in savings!***

	EWA Members
<input type="checkbox"/> <u>Market Area FCC Licensing Reports:</u> Site based weekly band-by-band report of all licensing activity within a defined market area. Increase your sales and customer base by staying informed of any new licensing activity filed to the FCC in all Land Mobile frequency bands. This weekly report gives you actionable intelligence you can use immediately to assist new or existing customers with their spectrum decisions.	\$1,000/year
<input type="checkbox"/> <u>System Protection:</u> Weekly report of new FCC applications filed on your licensed spectrum. Be aware of new license assignments in your area that may potentially infringe on your system. This report alerts you when applications are filed requesting your existing frequencies. Be proactive and identify potential interference issues before they happen.	\$750/year/3 call signs
<input type="checkbox"/> <u>Channel Exclusivity Availability:</u> Monthly exclusive analysis identifying the availability of FB8, 800 or 900 MHz channels on three specific sites you provide. EWA will apply to the FCC to secure any of the identified exclusive channels upon request. What is the value of an exclusive channel to your business?	\$1,000/year/ 3 sites
<input type="checkbox"/> <u>Narrowband Licensee Compliance Report:</u> Statewide report identifying all VHF & UHF business/industrial and public safety licensees still licensed on wideband. Discover the potential for new customers.	\$250/State (As requested)
<input type="checkbox"/> <u>License Renewal Alerts:</u> New sales tool coming mid-2012! Discover which licenses within a particular market area are due to expire in the next sixty days.	Tbd

Bundle these Premier report services for \$1,500/year, including membership.

Additional Membership Services

- License Management:** Free your staff from bureaucratic hassles so they can do more for your business. Avoid fines and expenses due to renewal, construction notification and FCC rule compliance problems. EWA will provide you with a basic license summary for \$150, or with a more detailed analysis of existing licenses for \$30 per call sign. Ask EWA to manage your entire license inventory. Starting at \$1500/year, you'll wonder how you managed without it.
- Enterprise Wireless Solutions Center®:** Advertise with EWA so enterprise and government organizations will find your company while they research solutions online at the Enterprise Wireless Solutions Center®. Buyers will discover information about your company and may engage you directly, or they may ask EWA to do the research and/or RFP work for them.

ATTENTION MOTOROLA AND KENWOOD DEALERS:
EWA membership dues for these services are eligible for 100% co-op

For information about these and other membership services, please contact
Ellen Fishel, 703-797-5108, Ellen.Fishel@EnterpriseWireless.org