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LLLS | LUKAS
LAFURIA
LANTOR
& SACHS LLP

July 2, 2026

Ms. Marlene H. Dortch
Secretary
Federal Communications Commission
45 L Street, N.E.
Washington, D.C. 20554

RE: *Ex Parte* Presentations: WT 24-72 Auction Alternatives

Dear Ms. Dortch:

On July 1, 2026, Robin Cohen, President and CEO of the Enterprise Wireless Alliance (“EWA”), Mark Crosby, EWA’s Chief Strategy Officer, and its undersigned regulatory counsel met in person with Commissioner Trusty and William Holloway, her Legal Advisor. The EWA representatives introduced the Commissioner and Mr. Holloway to EWA, its FCC responsibilities and other activities as outlined in the attached presentation and Annual Report. They explained the importance to the American economy of the private land mobile radio (“PLMR”) users EWA represents and described their use of spectrum in their private wireless systems. The only discussion involving an open FCC proceeding was the EWA/National Wireless Communications Council proposal to put to use promptly recovered, long-dormant narrowband and wideband auctioned spectrum in FCC inventory. Those parties have proposed adopting a proven frequency coordination process that allows the assignment of this spectrum to qualified applicants while avoiding the filing of mutually exclusive applications with the FCC.

Please contact the undersigned with any questions.

Very truly yours,



Elizabeth R. Sachs

Enclosures

cc via e-mail:
Commissioner Trusty
William Holloway



Introduction to the Enterprise Wireless Alliance

FCC Commissioner Olivia Trusty
July 1, 2026

EWA Representatives

- **Robin J. Cohen**, President/CEO
robin.cohen@enterprisewireless.org, 703.797.5112
- **Mark E. Crosby**, Chief Strategy Officer
mark.crosby@enterprisewireless.org, 703.797.5114
- **Liz Sachs, Esq.**, Regulatory Counsel
liz.sachs@fcclaw.com, 703.584.8663

About EWA

- National, non-profit membership association - Organized in 1953
- 21 Employees with offices in Herndon, VA and Emmitsburg, MD
- Spectrum/Regulatory advocate for private land mobile licensees, manufacturers, wireless sales/service entities and private carrier operators (PLMR)
- Businesses in every sector of the economy invest in private wireless systems to satisfy security, capacity, and coverage requirements that commercial networks do not always address
- 430 Members including numerous Fortune 500 corporations

About EWA

- FCC Obligations
 - FCC - Certified Frequency Advisory Committee (FAC)
 - EB MOU - Interference Resolution
 - MOU - Medical Body Area Network National Coordinator
- Frequency Coordination/Licensing Volume - 20,000+ transactions/year
- Cevo Go® Mobile App - certified channels in minutes
- EWA-owned, proprietary automated spectrum management capability

EWA Services



EWA & CWA Member Benefits


Enterprise Wireless Alliance®

EXPERIENCE THE POWER OF EWA MEMBERSHIP


MAXIMIZE PRIVATE WIRELESS INVESTMENTS

- FCC ADVOCACY LEADERSHIP
- OPTIMUM SPECTRUM SOLUTIONS
- TECHNICAL SOLUTIONS CONSULTATION - **NEW!**
- PREFERRED PRICING


BOOST SALES & POWER OPERATIONS

- SPECTRUM INTEL™
- LICENSE MANAGEMENT
- CEVO™ AND CEVO GO™
- LICENSE BANK™
- WIRELESS SOLUTIONS CENTER
- EWA INSIDER NEWSLETTER & MEMBER BULLETINS


DEVELOP VALUABLE INDUSTRY CONNECTIONS

- NETWORKING OPPORTUNITIES
- EWA CONNECT ONLINE COMMUNITY
- BI-WEEKLY REGULATORY UPDATES WITH EWA LEADERSHIP
- ANNUAL WIRELESS LEADERSHIP SUMMIT

www.enterprisewireless.org


Canadian Wireless Alliance

POWER YOUR SUCCESS WITH CWA MEMBERSHIP



PURPOSE

The **Canadian Wireless Alliance (CWA)** represents business enterprise wireless users and manufacturers, resellers, and communications sales and service providers that serve the Canadian wireless industry.

55 Metcalfe St., Suite 1300
Ottawa ON K1P 6L5
administrator@wirelessalliance.ca
613-383-2609
www.wirelessalliance.ca

OBJECTIVES

- FACILITATE** collaboration throughout Canada's wireless industry
- SHARE** industry knowledge and technical solutions
- PROVIDE** networking, meeting, and discussion opportunities for industry leaders
- SUPPORT** industry growth and the advancement of wireless communications in Canada

MANAGED BY THE ENTERPRISE WIRELESS ALLIANCE

EWA Industry Leadership

- Canadian Wireless Alliance
- National Wireless Communications Council
- Consortium for Certified Service Centers



Leading PLMR Advocate

- Auction Alternatives (WT 24-72)
- 800/900 MHz non-interconnected SMRs are not “common carriers”
- 800 MHz pool consolidation (RM-11978)
- VHF/UHF Concurrence Requirements (RM-11979)
- Part 90 FAC Qualifications & Standards MOU

Wireless Leadership Summit



NOVEMBER 11-12, 2026
TUCSON, ARIZONA



2026 Wireless Leadership Summit

November 11-12, 2026

El Conquistador Hotel
Tucson, Arizona

Co-Hosted by EWA and CWA

www.enterprisewireless.org/wls



Enterprise Wireless Alliance

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Herndon, Virginia 20171

www.enterprisewireless.org



Enterprise
Wireless
Alliance®

ANNUAL REPORT

25
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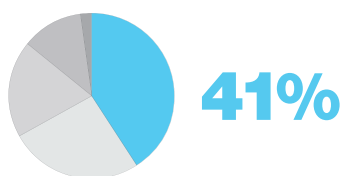
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EWA MISSION

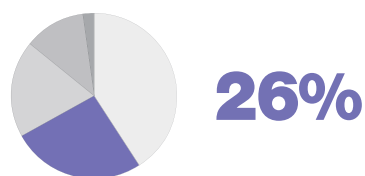
Assist business enterprises, wireless sales and service providers, private carrier operators, government and nonprofit organizations, technology vendors, and equipment manufacturers to deploy wireless communication solutions that promote productivity, employee safety, and competitiveness.

MEMBERSHIP



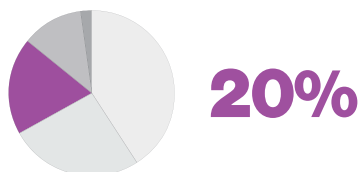
PRIVATE CARRIER OPERATORS

Organizations that manage their own radio networks and provide private or commercial communications services.



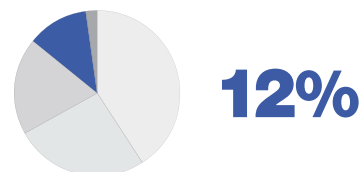
WIRELESS SALES & SERVICE PROVIDERS

Entities that market, distribute, sell, represent, maintain, or service wireless communication systems and devices.



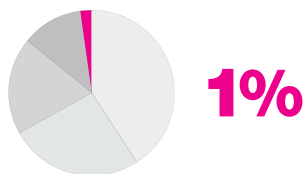
BUSINESS ENTERPRISES

Licensees that utilize voice and data wireless communication systems to support operations, logistics, critical infrastructure needs, and employee safety.



VENDORS

Corporations that manufacture wireless communication components, equipment, devices, systems, or software. Eligibility includes companies that provide consulting, legal, engineering, or other services to EWA's membership.



GOVERNMENT & NONPROFIT ORGANIZATIONS

Any state, local, tribal, or municipal government, public sector entity, or 501(c) nonprofit organization that utilizes wireless communication systems to support mission critical operations.

FROM THE CHAIR OF THE BOARD



It is a privilege to have served another year as Chair of the Board for the Enterprise Wireless Alliance (EWA). EWA's mission is to assist its members to deploy wireless communications solutions that promote productivity, competitiveness, and employee safety. This year's Annual Report reflects how that mission translates into results for the organizations that rely on EWA's services and advocacy.

Over the past year, EWA remained focused on representing member interests before the Federal Communications Commission (FCC), delivering respected frequency coordination services, application preparation, license management, and at the same time expanding our portfolio of products that serve your spectrum needs.

That work is guided by an active and engaged Board of Directors whose commitment to EWA and the private wireless industry enables us to be the leader in advocacy initiatives and in identifying future spectrum opportunities. The Board's role is to set strategy, maintain governance, and ensure EWA always meets the needs of its members. It is a responsibility we take seriously.

At the 2025 Wireless Leadership Summit in Columbus, Ohio, I delivered a straightforward message: "If you aren't using EWA services, it's time to start." EWA is the gold standard in frequency advisory and related services. This is directly attributable to our staff of dedicated and knowledgeable professionals who prioritize quality work and customer service and consistently deliver results.

Looking ahead, EWA will continue to pursue opportunities that protect spectrum access, amplify the voice of private wireless, grow membership, and provide the tools and services our members depend on. With support from EWA members, staff, and the Board of Directors, I look forward to serving the organization and member interests in the coming year.

Sincerely,

A handwritten signature in black ink, appearing to read 'Perry Vincent', with a long, sweeping horizontal line extending to the right.

Perry Vincent

FROM THE PRESIDENT/CEO



Welcome to EWA's 2025-2026 Annual Report which highlights the Alliance's leadership, services, and advocacy initiatives. We are proud to deliver trusted frequency coordination and related licensing services, unmatched customer support, and deep regulatory expertise on behalf of our members.

EWA is a staunch advocate for efficient, flexible spectrum management that promotes fair, rational, and equal access to all eligible entities. In March 2025, the FCC opened a regulatory proceeding seeking comment on rules that may be eliminated to reduce unnecessary regulatory burdens. EWA took this opportunity to once again recommend reclassifying 800 MHz spectrum as general category to remove waiver and legacy concurrence requirements.

In early 2026, the FCC released a Report & Order that will maximize the potential utilization of the 900 MHz band by enabling broadband deployment by business enterprises and critical Infrastructure entities. EWA was an early proponent to revitalize the 900 MHz band that would both protect incumbent narrowband operations and make available advanced technologies. Please take the time to review EWA's other vital advocacy initiatives in this report.

EWA's organizational reach expanded significantly this year with the establishment of the Canadian Wireless Alliance (CWA), a not-for-profit trade association representing businesses, enterprises, manufacturers, resellers, and communications sales and service providers across the Canadian wireless industry. Organized and managed by EWA, CWA will support industry growth, advance wireless communications, and actively engage in Canadian telecom policy.

The Alliance's success and its ability to achieve its mission is only possible because of our members. We sincerely appreciate your continued support and look forward to serving your spectrum needs in the year ahead and many more to come. We wish you continued success in 2026!

Sincerely,

A handwritten signature in black ink that reads "Robin J. Cohen".

Robin J. Cohen

OFFICERS & EXECUTIVE COMMITTEE



Perry Vincent
Chair



Dean Ballew
Vice Chair



David Gottlieb
Treasurer



Robin Cohen
President/CEO



Frank Anderson



Scott Carpenter



Lori Henz



William Landis



Michael Saia, Sr.



Mark Crosby



David Reeves

2026 STRATEGIC PLANNING SESSION

February 11-12, 2026
Los Angeles, California

L to R: David Reeves, Scott Carpenter, Frank Anderson, Perry Vincent, Robin Cohen, Mark Crosby, Michael Saia, Sr., Lori Henz, David Gottlieb, Bill Landis, and Dean Ballew



BOARD OF DIRECTORS

BUSINESS ENTERPRISES

Scott Carpenter

UPS, Louisville, Kentucky

Rocky Eramo

John Eramo & Sons, Hilliard, Ohio

Ziad Habayeb

Chevron, Houston, Texas

Tim Lewis

Florida Power & Light Company, Miami, Florida

Nathan Miller

The Boeing Company, Seattle, Washington

Vince Perez

Valley Vista Services, City of Industry, California

Greg Santoro

NRTC, Herndon, Virginia

VENDORS

Kirk Alland

Prism-IPX Systems, LLC, Alpharetta, Georgia

Jon Paul Beauchamp

Icom America, Mount Laurel, New Jersey

James Collum

Leonardo Company US, Katy, Texas

James Goldstein

T-Mobile, Washington, D.C.

Chris Guttman-McCabe

Anterix, Tysons, Virginia

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JVCKENWOOD USA Corporation, Irving, Texas

James Potter

L3Harris Technologies, Atlanta, Georgia

Maria Rowe

Tait Communications, Houston, Texas

Scott Suyak

Motorola Solutions, Chicago, Illinois

Tom Wineland

Hytera US, Inc., Irvine, California

PRIVATE CARRIER OPERATORS

Frank Anderson

A Beep LLC, Joliet, Illinois

Dean Ballew

Day Wireless Systems, Milwaukie, Oregon

Stacy Brown

SunTalk, LLC, Plainfield, Illinois

Larry Butts

Southern Linc, Birmingham, Alabama

Gary Carroll

Golden State Communications, San Jose, California

Steve Eckels

Wireless Communications, Inc., Baltimore, Maryland

Eddie Faith

Shreveport Communication Service, LLC
Shreveport, Louisiana

Bart Fisher

Fisher Wireless Services, Blythe, California

Clay Golday

Integrated Communications, Memphis, Tennessee

David Gottlieb

Goosetown Enterprises, Inc., Congers, New York

Lori Henz

Advanced Communications and Electronics
Albuquerque, New Mexico

William Landis

TuWay Communications, Bethlehem, Pennsylvania

Paul Luttamus

Luttamus Communications, Weirton, West Virginia

Jason Lawrence

Mobile Communications America
Birmingham, Alabama

Michael O'Connor

CSE Crosscom USA, Inc., Arlington Heights, Illinois

David Patton

The Cambridge Group, Dallas, Texas

Nick Pennance

Eastern Communications, Long Island, New York

Brett Phennicie

Triangle Communications
New Holland, Pennsylvania

Michael Pruitt

WirelessUSA, Maryland Heights, Missouri

Michael Saia, Sr.

Saia Communications, Buffalo, New York

James Silke, Jr.

Silke Communications, Eugene, Oregon

Michael Smith

ESP Wireless Technology Group, Warrenville, Illinois

Perry Vincent

Louisiana Radio Communications
Lake Charles, Louisiana

Katie Ward

P&R Communications Service, Dayton, Ohio

Terry Zaccarino

Capitol Radio Communications, Fairfax, Virginia

WIRELESS SALES & SERVICES PROVIDERS

Matt Baker

Great Lakes Communications, Port Clinton, Ohio

Randal Neck

Rosenberger Network Solutions, LLC
Houston, Texas

HONORARY

Ken Doll

Laguna Hills, California

David Reeves

Dayton, Ohio

F.H. "Rick" Smith

Bakersfield, California

Timothy Totten

Humacao, Puerto Rico

Raymond Twite

Salt Lake City, Utah

STAFF

Robin Cohen

Enterprise Wireless Alliance, Herndon, Virginia

Mark Crosby

Enterprise Wireless Alliance, Herndon, Virginia

2026 BOARD OF DIRECTOR MEETINGS

Spring Meeting

May 20-21, 2026, Memphis, Tennessee

Annual Meeting

November 11, 2026, Tucson, Arizona

COMMITTEES

AUDIT & FINANCE

David Gottlieb, *Chair*
Gary Carroll, Mark Crosby,
Bill Mulholland, Ray Twite

CONFERENCE PLANNING

Eric Hill and PWECC Board of Trustees

INFORMATION TECHNOLOGY

Lane Falkner, *Chair*
Scott Carpenter, Eric Hill,
David Reeves, Greg Santoro

MEMBERSHIP SERVICES

Randal Neck, *Chair*
Dean Ballew, Eric Hill, Paul Lattamus,
David Patton, Terry Zaccarino

LEADERSHIP

Ken Doll, *Chair*
Rocky Eramo, Bill Landis

EWA-JOSEPH B. VESTAL ENDOWED SCHOLARSHIP

Mark Crosby, *Chair*
Bart Fisher, Liz Sachs

TECHNICAL SOLUTIONS

David Reeves, *Chair*
Dan Marvin, Alex Monroe,
Matthew Morrison, Guy Potter,
Dan Shepherd

STAFF

EXECUTIVE LEADERSHIP



Robin Cohen
President/CEO



Mark Crosby
Chief Strategy Officer



Eric Hill
Executive Vice
President, Operations



Bill Mulholland
Chief Financial Officer



Kyle Entz
Vice President,
Strategic Initiatives



Ila Dudley
Associate Vice President,
Strategic Initiatives

STAFF



Liz Bertram
Advisor, Spectrum
Solutions



Andrew Burkholder
Manager, Spectrum
Solutions



Elouisa Cardano
Software Support
Specialist



Dana Daberko
Manager, Spectrum
Solutions



Callie Davis
Director, Communications
& Marketing



Cyndi DeVecchis
Manager, Spectrum
Solutions



Karen Fouchie
Accounting Manager



Cecilia Hayes
Director, Spectrum
Solutions



Karen Holmes
Manager, Spectrum
Solutions



Ethan Hotz
Software Engineer



Carla Hurtubise
C-CSC Administrator



Tim Joseph
Coordinator,
Membership & Events



Marty McKinney
Director, Business
Development



Amanda Miller
Manager, Spectrum
Solutions



Carol Pullis
Advisor, Spectrum
Solutions



Judy Wilson
Manager, Member
Programs

CRITICAL ADVISORS

Elizabeth R. Sachs, Esq.
Lukas, Lafuria, Lantor & Sachs, LLP
Regulatory Counsel

Terence P. McCourt, Esq.
Greenberg Traurig, LLP
HR Counsel

Josh Dzyak
CliftonLarsonAllen, LLP
Audit/Tax Returns

Tim Danehower
The Washington Group
Employee Benefits

Peter Stork
Brown & Brown
Commercial Insurance

Mark Witkowski
Retirement Planners and Administrators
Retirement Programs

Solution Street
Software Development

DelCor
IT Infrastructure Management

CORPORATE AFFILIATIONS



EWA EQUITY, INC. (EEI)

Wholly-owned for-profit subsidiary of EWA, EEI is an FCC certified band manager offering to lease or assign its 220 MHz spectrum holdings.

Board of Directors

Mark Crosby, Ken Doll, and Bart Fisher



PUBLIC SAFETY COORDINATION ASSOCIATES (PSCA)

Pursuant to a Mutual Services Agreement, EWA-generated public safety applications are transmitted to PSCA for frequency coordination, application certification and FCC submittal. The PSCA is a collaboration between the International Municipal Signal Association and the Forestry Conservation Communications Association, both of which are FCC-certified public safety frequency advisory committees.

www.fcca-usa.org

www.imsasafety.org



PRIVATE WIRELESS EDUCATION COUNCIL (PWEC)

The PWEC recommends and develops training programs that support the informational and technical requirements of EWA member organizations.

Board of Trustees

Kevin Carter (Chair), Katie Ward (Vice Chair), Eric Hill (Secretary), Lori Henz, David Gottlieb, and Perry Vincent

CORPORATE AFFILIATIONS



THE CONSORTIUM FOR CERTIFIED SERVICE CENTERS (C-CSC)

The C-CSC provides a national, industry-recognized organization certification program that enhances the reputation of the service industry generally, and specifically service organizations in the land mobile industry. The C-CSC is managed by EWA pursuant to a Management Services Agreement.

■ www.c-csc.org

Board of Directors

Kevin Carter (President), Garret Vincent (Secretary), Bryan Allen, Randy Carney, Jason Greenawald, Eric Hill, Mark Kooyers, Teresa Maher, and Don Pierson



NATIONAL WIRELESS COMMUNICATIONS COUNCIL (NWCC)

The NWCC is a 16-member non-profit organization which represents the wireless interests of public safety, business, industrial, device manufacturers, and private commercial organizations before the Federal Communications Commission.

■ www.wirelesscouncil.org

Board of Directors

David Smith, President (FIT); Ralph Haller, Vice President (FCCA); Mark Crosby, Secretary/Treasurer (EWA); Chief Douglas Aiken (IAFC); Michele Farquhar (AAR); and Farokh Latif (APCO)



FEDERAL COMMUNICATIONS COMMISSION (FCC)

Under a Memorandum of Understanding (MOU) with the FCC, EWA manages the registration of Medical Body Area Network (MBAN) systems nationally in health care facilities utilizing the 2360-2400 MHz band. This effort mandates EWA's collaboration with the Aerospace & Flight Test Radio Coordinating Council (AFTRCC) to mitigate interference to flight test operations.

■ www.mbanregistration.org

CANADIAN WIRELESS ALLIANCE



The Canadian Wireless Alliance (CWA) was organized in 2025 as a Canadian not-for-profit trade association representing businesses, enterprises, manufacturers, resellers, and communications sales and service providers that serve the Canadian wireless industry. CWA was organized and is managed by EWA providing operational and administrative support.

CWA Objectives

- Facilitate collaboration throughout Canada's wireless industry
- Share industry knowledge and technical solutions
- Provide networking, meeting, and discussion opportunities for industry leaders
- Support industry growth and the advancement of wireless communications in Canada

CWA's application to serve on the Radio Advisory Board of Canada (RABC) was unanimously accepted enabling CWA to actively engage in Canadian telecom policy.

BOARD OF DIRECTORS

Ken Notter, Chair

Motorola Solutions, Ontario, Canada

Robert Harvey, Vice Chair

JVCKENWOOD Canada, Ontario, Canada

Kimberley Bishop, Treasurer

Prairie Mobile Communications, Manitoba, Canada

Mark Crosby, President

Enterprise Wireless Alliance, Virginia, USA

Jon Paul Beauchamp

Icom Canada, British Columbia, Canada

Jean-François Ducharme

Groupe CLR, Québec, Canada

Daniel Gagnon

Orizon Mobile, Québec, Canada

Scott Holmes

Talk Wireless, Inc., Ontario, Canada

Kevin Sumrell

Tait Communications, Ontario, Canada

Tom Wineland

Hytera Canada, Ontario, Canada



L to R: Kevin Sumrell, Jean-Francois Ducharme, Kimberley Bishop, Mark Crosby, Ken Notter, Tom Wineland, Robert Harvey
(Not Pictured: Jon Paul Beauchamp, Scott Holmes)

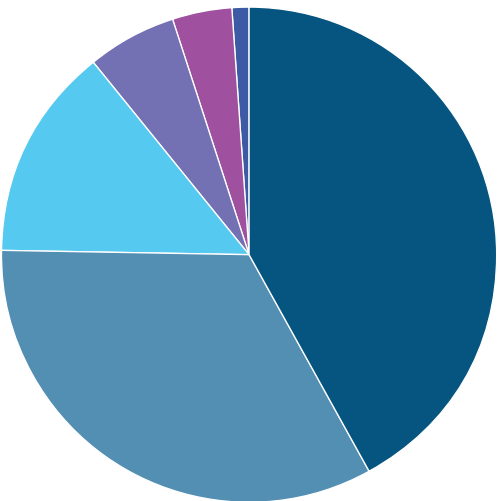
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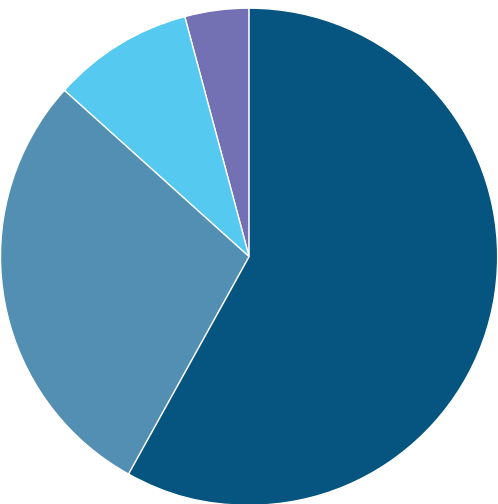
FINANCIAL POSITION

EWA is organized as a not-for-profit 501(c)(6) corporation and engages the firm of CliftonLarsonAllen LLP, North Bethesda, Maryland, to conduct an annual audit of its financial activities. Audited financial statements may be obtained by contacting EWA's Accounting Department at 800-482-8282.



2025 SOURCES OF REVENUE

- 42.1%** Spectrum Solutions
- 33.2%** Research and Application Preparation
- 14.1%** Membership and Member Services
- 5.8%** Education and Management Services
- 3.9%** Investments
- 0.9%** EEI Spectrum Leases



2025 USE OF REVENUES

- 58.1%** Staff and Benefits
- 28.8%** Operations*
- 9.0%** IT and Infrastructure
- 4.1%** Operating Surplus

**Includes non-cash operating expenses*

CRITICAL ADVOCACY HIGHLIGHTS

EWA participates in all regulatory and spectrum policy matters that affect the private wireless interests of its membership. These advocacy initiatives may be submitted through either EWA or the National Wireless Communications Council (NWCC), of which EWA is an active member.

2025 advocacy highlights include the following activities:

SMR COMMON CARRIER STATUS

EWA filed a Petition for Declaratory Ruling asking the FCC to confirm that non-interconnected 800/900 MHz SMRs cannot be classified as “common carrier” under the Communications Act. EWA described the obligations that this improper classification unnecessarily imposes on these licensees and suggested that a Declaratory Ruling might not be needed as the FCC had never formally adopted its position in the first place.

MOBILE-ONLY COORDINATION PROTOCOLS

The six Industrial/Business Frequency Advisory Committees (FACs) unanimously adopted protocols for coordinating mobile-only applications. First, all wide-area mobile-only applications for non-itinerant channels will include an attachment from the FAC requesting a secondary, non-interference condition to current and future licensees. Secondly, FAC certifications shall include an attachment stating that no current FB8 operations are licensed in the proposed area. Finally, FACs must inform all new FB8s of any authorized secondary, wide-area licensees when coordinating in the future. These practices will reduce the impact that mobile-only systems have on the availability of exclusive use channels in the VHF and UHF bands for trunked radio systems.

4.9 GHZ

CERC and PSSA have taken opposing positions in court on the FCC’s decision to authorize a band manager to oversee 4.9 GHz, to create a sharing process that will allow FirstNet to manage this spectrum with excess capacity available to AT&T subscribers, and to modify incumbent licenses. The PSHSB has said informally that it does not expect to begin the band manager selection process until the Court has acted. EWA has remained close to this matter with the view that at some point unused 4.9 GHz spectrum may possibly be made available for non-public safety entities.

SIGNAL BOOSTERS

The Safer Buildings Coalition (SBC) filed a Petition for Rulemaking (PFR) proposing a “structured authorization framework” for Part 90 industrial signal boosters to address interference, primarily to public safety operations. EWA discussed the PFR with SBC and received valuable input from its Technical Solutions Committee before filing Comments and Reply Comments reaffirming SBC’s description of the problem and proposing a significantly less regulation-heavy solution.

DELETE, DELETE, DELETE

In March 2025, the FCC opened a docket seeking comment on “every rule, regulation, or guidance document that FCC should eliminate for the purposes of alleviating unnecessary regulatory burdens.” NWCC filed comments identifying rules to delete or revise, and EWA filed separately to recommend reclassifying 854-861 MHz spectrum as general category to remove waiver and legacy concurrence requirements.

800 MHZ POOL CONSOLIDATION

EWA filed a Petition for Rulemaking (PRM) several years ago requesting that the FCC classify all frequencies in the 809-816/854-861 MHz band as General Category, thereby making them available for all classes of eligible entities. The frequency selection process is identical regardless of the applicant’s eligibility, but the current 800 MHz rules reserve channels for public safety and industrial/business entities which promotes hoarding, creates administrative hurdles, and introduces unnecessary costs to secure waivers to access idle channels.

CRITICAL ADVOCACY HIGHLIGHTS

COORDINATOR CONCURRENCES

EWA filed a proposal to eliminate concurrence rights for a subset of PLMR user communities in the VHF and UHF bands that were established when the radio services were first consolidated. This “Concurrence Requirement” was adopted prior to digital and trunking technologies, and the application of more reliable frequency coordination technologies like contour-based channel selection practices. The argument that one group of Industrial/Business licensees is more critical than others and therefore deserving of greater protection is a false premise in the age of spectrum sharing.

FOREIGN INFLUENCE DISCLOSURE

The National Wireless Communications Council (NWCC) filed comments responding to the FCC’s Notice of Proposed Rulemaking (NPRM) that would require all “Regulatees” to certify whether they are controlled by or subject to the jurisdiction or direction of a foreign adversary, specifically China, Russia, North Korea, Iran, Cuba, and Venezuela under Madura. The NWCC recommended that private and non-common carrier licensees authorized under Parts 90, 80, 87, 95, 96, and 101 should be exempt from the certification process. NWCC also suggested that if certification is required, it should be part of the routine Form 601, 603, and 608 licensing process, or by updating Commission Registration System (CORES) information. EWA supported these efforts.

900 MHZ

In February, the FCC issued a Report and Order (R&O) that will maximize the potential of the 896-901/935-940 MHz band by enabling broadband deployment on all ten megahertz. The new rules will facilitate spectrum access by utilities, critical infrastructure, and other enterprises for private wireless broadband deployments. EWA was an early proponent of rule changes to make the original 3/3 megahertz 900 MHz broadband opportunity available for enterprise entities and will continue to encourage the land mobile community to embrace advanced technologies that improve spectrum efficiency and licensee capabilities.

SUPPORTING PUBLIC SAFETY

EWA was the sole commenter supporting public safety waiver requests for Monsey, New York Fire District, Tiverton, Rhode Island, and Aroostook County, Maine. Each instance is representative of the need for policies that support more efficient spectrum management and spectrum sharing opportunities.

PNT TECHNOLOGIES/NEXTRNAV

EWA has opposed NextNav’s proposal to reconfigure the 902-928 MHz band that would enable a 10/5 MHz broadband license resulting in the development of a commercial 5G system and eventually a GPS backup system. It is anticipated, given the presence of millions of unlicensed applications in use in this band, that interference will be a substantial issue.

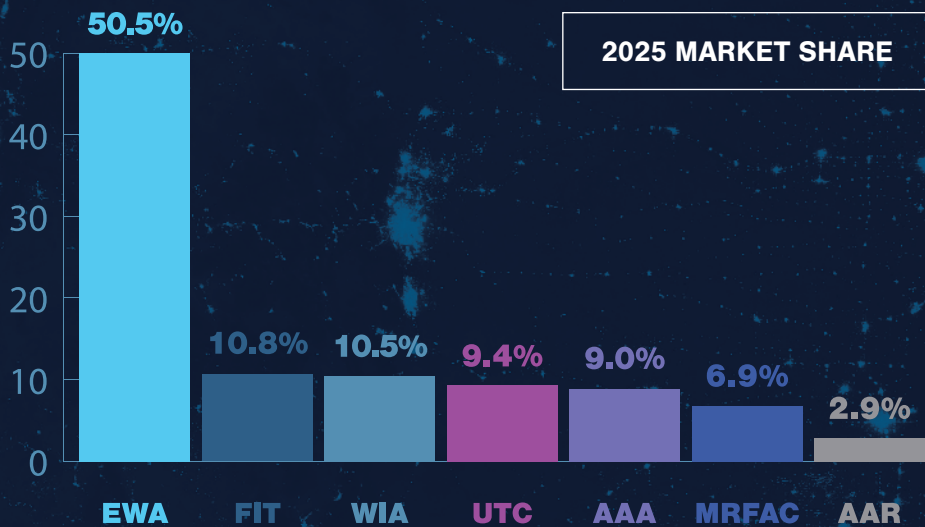
AUCTION ALTERNATIVES

The NWCC and EWA filed comments noting that inventory spectrum in narrowband/wideband allocations, specifically 220 MHz, VHF/UHF Part 22 paging, 800 MHz SMR, AMTS, and 218-219 MHz, should be taken out of the auction queue and the channels assigned through a proven FAC process.

SPECTRUM SOLUTIONS

INDUSTRIAL/BUSINESS

Total Industrial/Business (IB) frequency coordination application volume for 2025 was 14,159, down 16% from 2024 during which 16,822 applications were certified. EWA's application volume of 7,147 in 2025 represented a 10% decrease from 2024, however, EWA's market share increased 3.2% to 50.5%.



PUBLIC SAFETY

Total Public Safety (PS) volume for 2025 was 3,452, down 13% from 2024. During 2025, EWA prepared 490 public safety requests for frequency coordination which were processed through FCCA/IMSA's Public Safety Coordination Associates. The market share for EWA's contributions to PSCA remained at 46% of their certified applications.

900 MHz BROADBAND

Included in the above statistics, EWA has certified 462 county applications, with 159 counties in 2025 enabling Anterix to transition to broadband technology.

MEMBER SERVICES

SPECTRUM INTEL™

This sales lead generation service continues to gain industry momentum and appeal from vendors, private carrier operators, and wireless sales and service organizations.

LICENSE MANAGEMENT

EWA currently manages over 33,000 licenses on behalf of its customers. Subscribers receive timely construction notice and license renewal reminders.

CEVO®

Cevo makes it easy to secure spectrum for both industrial business and public safety applications from your computer, tablet, or smartphone.

CEVO GO®

Cevo Go is one of the most valuable services EWA offers to the industry. Customers simply download the mobile app and may secure EWA-certified VHF/UHF frequencies in minutes.

WIRELESS SYSTEM INVESTMENT MODEL

This service provides an interactive tool for calculating and comparing annual and cumulative expenses for commercial cellular, private carrier, and private internal wireless systems.

FCC FORM PREPARATION

In 2025, EWA prepared 12,481 FCC applications which represents a 30.3% increase in volume from 2024. Form preparation includes requests for frequency coordination, renewals, STAs, construction notifications, spectrum leasing and assignments/transfer of control.

EWA CONNECT

This online community platform provides members with a place for conversations, networking, and resource sharing. Discussion groups are open to all members for general industry topics, including licensing, technician training, future technologies, and business operations.

LICENSE BANK™

This service provides instant access to official copies of FCC licenses for individual business enterprises and enables employees across multiple offices ready access to these important spectrum assets.

WIRELESS SOLUTIONS CENTER

This online buyer's guide provides a complimentary listing to Vendor/Manufacturer members. Members may download case studies, white papers, and vendor product information.

MEMBER COMMUNICATIONS

REGULATORY UPDATES

These sessions feature discussions and interpretations about the latest EWA, private wireless industry, and FCC regulatory activities. An agenda is circulated in advance to the membership and discussions are led by EWA Regulatory Counsel Liz Sachs with color commentary provided by Robin Cohen and Mark Crosby.

ENTERPRISE WIRELESS INSIDER®

An e-newsletter published semi-monthly with articles covering regulatory and spectrum policy initiatives. Each article includes "EWA's Take," which provides an assessment of FCC industry initiatives of importance to EWA members.

ANNUAL REPORT

This publication highlights major EWA programs, regulatory activities, services, and introduces EWA's staff and volunteer Board of Directors.

2025 WIRELESS LEADERSHIP SUMMIT

COLUMBUS, OHIO – NOVEMBER 12-13, 2025



2026 WIRELESS LEADERSHIP SUMMIT

EL CONQUISTADOR TUCSON
TUCSON, ARIZONA
NOVEMBER 11-12, 2026

Educational content is developed by the
Private Wireless Education Council.

www.enterprisewireless.org/WLS



THE EWA-JOSEPH B. VESTAL ENDOWED SCHOLARSHIP

This Old Dominion University scholarship honors Joe Vestal, an industry leader, mentor to many, and recognizes his contributions to the American Mobile Telecommunications Association and the Enterprise Wireless Alliance that consolidated operations under his guidance.

This scholarship awards financial aid to full-time students enrolled in Electrical Engineering Technology or Information Systems Management studies who intend to pursue a professional career in wireless applications or telecommunications.

www.enterprisewireless.org/about/scholarship

SCHOLARSHIP RECIPIENTS

2026	Arielle Drisdorn
2025	Tyler Boyd
2024	Adam Want
2022	Jalon Lynch
2021	Malik Pearson
2020	Jeffrey Boadi
2018	Jeremy Skulte
2017	Akeyvianna Rember
2017	Jacob Wilson
2015	Jerel Miles
2014	Jakwan Johnson
2013	Chris Bowles

2025 EWA SPONSORED INDUSTRY EVENTS

- National Service Partner Conference
- Western Motorola Service Partners
- Motorola Canada Channel Partner Golf Summit (CWA)
- Wireless Hall of Fame Awards Ceremony
- Hytera US Dealer Conference

2025 EWA WEBINARS

- EWA Advocacy Priorities (January)
- The Cambridge Group 30 on Thursday (February)
- A Critical Assessment of Private Wireless Spectrum (September)
- Spectrum Intel is Up, Even When the FCC is Down (October)



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